



News Release

FOR IMMEDIATE RELEASE

CONTACT	Rob Moore, VP Marketing	Donald Auker, President
Company	Simplifile, LC	Optical Storage Solutions, Inc.
Phone	801.373.0151	717.274.5890
Email	pr@simplifile.com	oss@landex.com
Web	www.simplifile.com	www.landex.com

SimplifileSM and Optical Storage Solutions Integrate eRecording Systems

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In an effort to deliver industry-leading eRecording services to their mutual customers, Utah-based Simplifile, LC and Pennsylvania-based Optical Storage Solutions, Inc. (OSS) today announced that they have formed a strategic alliance for the purpose of integrating and cooperatively marketing Simplifile's eRecording and OSS' land record information and imaging management system, LANDEX.

Under the terms of the agreement, the two companies will integrate their respective eRecording and document imaging and archiving systems, allowing documents electronically filed by Simplifile "submitter" customers such as title companies, law offices and banks to be received, reviewed, recorded and returned to those same submitters by counties utilizing OSS' LANDEX System. The accord also provides for Simplifile and OSS to cooperatively market the alliance and resulting services to their mutual customers, including Simplifile submitters and LANDEX-enabled counties in Pennsylvania, New Jersey and New York.

"We are thrilled to officially welcome Optical Storage Solutions into our alliance partner program," said Paul Clifford, President of Simplifile. "Simplifile is constructing the nation's premier eRecording network for the real estate industry. Our approach to building that network is to partner with the records management vendors like OSS that serve the nation's recording jurisdictions. Partnering with OSS enables Simplifile to provide the many advantages of automated recording workflow—including increased productivity, security and profitability—to LANDEX-enabled counties and the submitters they serve."

"Our partnership with Simplifile is designed to enable OSS to provide state-of-the-art eRecording services to our mutual customers in Pennsylvania, New Jersey and New York," said Don Auker, President of OSS, Inc. "As a company, we are always looking for ways to improve both the efficiency and effectiveness of our clients' operations. The eRecording value proposition represents a win-win for county recorders and their customers—both realize cost savings and improved customer service levels. We're looking forward to building a strong and productive partnership with Simplifile that delivers real customer value."

More than a trend in land record document submission—eRecording is a government priority at federal, state and county levels across the country. eRecording is the process of submitting, receiving, and processing, via a secure Internet site, documents for recording that have traditionally been delivered to the county for recording by runner, express mail, or courier service. eRecording offers thousands of submitters nationwide filing documents into eRecording-enabled counties the ability to simplify, accelerate and enhance all aspects of the recording process.

Individuals and organizations that do business with Simplifile and OSS can contact the two companies directly for information on how they can benefit from this strategic alliance.

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About Simplifile



Simplifile provides innovative, simple, and secure electronic recording services via the Internet for a wide variety of customers, including title companies, banks, attorneys, lien filers, and county and state government jurisdictions. Our eRecording services accelerate document recording and simplify document workflow processes, significantly reducing costly overhead associated with traditional submission and recordation methods while improving client service levels dramatically.

Simplifile is focused on building the industry's de facto eRecording network. We provide a streamlined yet scalable approach to electronic recording that has successfully recorded over 1.4 million land record documents to date. For more information on how Simplifile can help your organization succeed, visit www.simplifile.com or call 800.460.5657.

"Simplifile" is a registered service mark of Simplifile, LC.

About Optical Storage Solutions, Inc.



Optical Storage Solutions, Inc. (OSS) designs recording and imaging software for Recorder of Deeds, County Clerks, Register of Wills, Surrogates, and Clerk of Orphans' Court offices in county governments. OSS performs all aspects of the hardware and software installation and provides ongoing training and technical support. Current installations are in Pennsylvania, New Jersey and New York.

LANDEX-Land Record Information and Imaging Management System is a product of ongoing success and continued development. From our beta site in 1993 to our most current installation, we have provided a proactive approach that is welcomed by executives, recorders, staff and the using public. Our successful formula of flexibility in meeting specific customer programming and service needs is indicative of our corporate and individual philosophy - "Provide the best solutions available and GUARANTEE CUSTOMER SATISFACTION." For more information on OSS and LANDEX, visit www.landex.com or call 717.274.5890.